

TOP 10 PropTech companies to watch

1. EXPORO

Enabling investors to take part in real estate deals with as little as €500

Exporo is an online real estate investment platform which enables investors to take part in real estate deals with as little as €500. Founded in Hamburg in November 2014, Exporo connects private investors and professional real estate companies directly online, creating transparency in a previously closed market which typically only professional investors had access to.

The platform also provides a new layer of liquidity for existing investors looking to realise their investments in an online, transparent secondary market.

Exporo's platform has closed more than 120 deals since its launch, placing almost €200 mln in capital and returning more than €50 mln back to investors.

2. OXANE PARTNERS

Digitising how real estate deals are screened, analysed and managed

Oxane Partners, founded by two former Deutsche Bank credit traders in 2013, is digitising how real estate deals are screened, analysed and managed. The firm recently launched Oxane Crest, a real estate investment management platform that covers the lifecycle of a trade from origination, underwriting to post-closure portfolio management.

Oxane Crest is designed to automate all steps involved in managing the origination pipeline, underwriting a transaction, closing a deal, performing due diligence, monitoring and reporting on the deal until exit.

The platform allows investors to digitise every data point through the lifecycle, automate reporting and generate deal documents such as investment memos and term sheets, as well as produce ad-hoc analytics at the click of a button. While analysing a deal, users can set-up investment criteria and an approval workflow for the investment committee.

The platform also has an in-built CRM module to manage the origination phase and an iOS (mobile operating system) app to enable on-the-go access. With a bespoke reporting module, every transaction is reported on and monitored, to capture its unique nuances.

'The vision is to digitally empower real estate investors by creating a technology-driven eco-system that simplifies the entire investment and asset management process,' explains Sumit Gupta, co-founder of Oxane Partners. 'Commercial real estate still lags behind the current technology revolution that is changing operating models across all industries. Our platform is a step towards digitally revolutionising the real estate investment industry where the processes are still very manual.'